## IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS EASTERN DIVISION

FEDERAL TRADE COMMISSION,	)	
	)	
Plaintiff,	)	No. 03 C 3904
v.	)	
	)	Judge Robert W. Gettleman
KEVIN TRUDEAU,	)	
	)	
Defendant.	)	

## SUPPLEMENTAL ORDER AND JUDGMENT

On August 7, 2008, this court entered a Memorandum Opinion and Order (the "August 2008 Order": 1) denying defendant's motion to reconsider its finding in <u>Federal Trade</u>

Order, for the reasons stated herein and on the record, the court makes the following additional findings and observations.

First, the court reiterates that it has the inherent power to enforce compliance with its orders through civil contempt proceedings, and that "the measure of the court's power is determined by the requirements of full remedial relief." McComb v. Jacksonville Paper Co., 336 U.S. 187, 193 (1949). Consumer redress is "a classic remedial sanction." F.T.C. v. Kuykendall, 371 F.3d 745, 752 (10<sup>th</sup> Cir. 2004); 1 see

<sup>&</sup>lt;sup>1</sup>As the court noted in <u>Kuykendall</u>, because "civil contempt proceedings are 'considered to be a part of the action from which they stem," 371 F.3d at 753 (quoting <u>D. Patrick, Inc., v. Ford Motor Co.</u>, 8 F.3d 455, 459 (7<sup>th</sup> Cir. 1993)), it is entirely appropriate for the FTC to seek the "full amount lost by consumers" as a remedy for contempt, just as it could do in enforcement proceedings. The <u>Kuykendall</u> court also notes, lest there be any doubt, that the FTC properly stands in the shoes of consumers for purposes both of enforcement and contempt actions. <u>Id</u>.

<sup>&</sup>lt;sup>2</sup>That the <u>United Mine Workers</u> court characterized the civil sanctions intended to compensate the complainant for actual losses sustained as "fines" did not alter their remedial, as opposed to punitive, nature.

McComb, at 192 (broad decrees "are often necessary to prevent further violations where a proclivity for unlawful conduct has been shown.")

3. "Publication" means distribution to the public via any written, electronic, television or radio media, including but not limited to network television, cable television, radio, and the Internet.

## **ORDER**

- I. The court denies defendant's motion to reconsider its finding that he is in contempt of the 2004 Injunction.
- II. The court enters judgment in favor of the FTC and against defendant Kevin Trudeau in the amount of \$37,616,161, representing a reasonable approximation of the loss consumers suffered as a result of defendant's deceptive informercials.
- III. The 2004 Injunction remains in full force and effect.
- IV. In addition, defendant Trudeau is further enjoined as follows:
  - A. Infomercial Ban on Books, Newsletters, or Other Informational Publications. For a period of three (3) years from the date of entry of this Supplemental Order and Judgment, Kevin Trudeau, directly or through any corporation, partnership, subsidiary, division, trade name, or other entity under his direct or indirect control, and Trudeau's officers, agents, servants, employees, and all persons and entities in active concert or participating with Trudeau or with any entity under his direct or indirect control, who receive actual notice of this Supplemental Order and Judgment by personal service or otherwise, are hereby enjoined and restrained from disseminating, or assisting others in disseminating, any informercial for publication in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any book,

For the purposes of the 2004 Injunction and any Supplemental Orders and Judgments, defendant Trudeau shall, unless otherwise directed by the FTC's authorized representatives, mail all written notifications to the FTC to:

Associate Director Division of Enforcement Federal Trade Commission 601 New Jersey Ave., NW. Suite NJ-2122 Washington, D.C. 20001

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- D. Distribution of Order. To ensure compliance with this Supplemental Order and Judgment, the provisions of Part XV of the 2004 Injunction shall, as of the date of entry of this Supplemental Order and Judgment, be modified to read as follows: For a period of three (3) years from the date of entry of this Supplemental Order and Judgment, defendant Trudeau shall deliver copies of the 2004 Injunction and this Supplemental Order and Judgment as directed below:
  - 1. Defendant Trudeau as Control Person: For any business that Trudeau controls, directly or indirectly, or in which Trudeau has a majority ownership interest, Trudeau must deliver a copy of the 2004 Injunction and this Supplemental Order and Judgment to all principals, officers, directors, and managers of that business. Trudeau must also deliver copies of the 2004 Injunction and this Supplemental Order and Judgment to all employees, agents, and representatives of that business who engage in conduct related to the subject matter of the 2004 Injunction or this Supplemental Order and Judgment. For current personnel, delivery shall

- be within five (5) days of service of this Supplemental Order and Judgment upon Trudeau. For new personnel, delivery shall occur prior to the assumption of their responsibilities.
- 2. Defendant Trudeau as employee or non-control person: For any business in which Trudeau is not a controlling person of a business but otherwise engages in conduct related to the subject matter of the 2004 Injunction and this Supplemental Order and Judgment, Trudeau must deliver a copy of the 2004 Injunction and this Supplemental Order and Judgment to all principals and managers of such business before engaging in such conduct.
- 3. Defendant Trudeau must secure a signed and dated statement acknowledging receipt of the 2004 Injunction and this Supplemental Order and Judgment within thirty (30) days of delivery, from all persons receiving a copy of the 2004 Injunction and this Supplemental Order and Judgment.
- E. Acknowledgment of Receipt. Defendant Trudeau, within five (5) business days of receipt of this Supplemental Order and Judgment as entered by the court, must submit to the FTC a truthful sworn statement acknowledging receipt of this Supplemental Order and Judgment.

F. <u>Retention of Jurisdiction</u>. This court shall retain jurisdiction of this matter for purposes of construction, modification, and enforcement of this Supplemental Order and Judgment.

IT IS SO ORDERED: November 4, 2008



Robert W. Gettleman United States District Judge